

www.hmconsult.com
410.715.0011

Medisoft V16 Release

The suite of Medisoft solutions gives you everything you need to completely automate your practice. From scheduling and electronic documentation of patient care to billing and account management, Medisoft helps make your practice more efficient and more profitable. Medisoft is backed by McKesson, currently ranked 15th on the FORTUNE 500.

McKesson is the longest-operating company in healthcare today, celebrating its 175th anniversary in 2008. The company is dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes and improving the quality and safety of patient care.

Two New and exciting Medisoft EDI options:

1. Revenue Management Advanced – Connects through RelayHealth
2. Revenue Management Direct – Connects Directly to payors

Key Features:

1. ERA remittance auto-posting
2. Automatic secondary claim creation
3. Robust reporting capabilities to easily view, print, export or email (Continued Pg 2)

The updated version is scheduled to be released in the beginning of March 2010. **Pre-Sales for the software are going on now! PRESALE PROMOTIONS UP TO 40% DISCOUNT IF PURCHASED BY MARCH 5, 2010 Call Gwen 410-715-0011**

About Our Organization:

At Health Management Consultants, LLC., our goal is to maximize the efficiency of the business side of health-care. As a woman-owned, small business, we are MBE/DBE certified. We serve the entire mid-Atlantic region, at the Federal, State, and local level, catering to a variety of needs, all of which help to improve the

operations and performance of healthcare practices.

Please do not hesitate to contact us should you have any questions regarding our company and/or our services.

JANUARY 2010

Grow Your Revenue!



A recent article in Medical Economics suggested adding services to your practice will help to stimulate your revenue growth. Here are a few of their recommendations:

- Add a Lab
- Laser Hair Removal
- Nutritional Counseling
- Audiology Services
- Counseling

During tough economic times, offering additional services can help fill that revenue gap. Would any of these suggestions suit your practice? This might be the time to consider investing in a new service.

HMC: Taking Care of the Business Side of Health Care

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(continued)

Please note that V16 is a required update to remain current for anticipated ANSI 5010 Changes.

Please call Gwen (410-715-0011) for more details on Medisoft V16 and Medisoft Clinical EMR.

MediNotes Conversion Program, Special Incentive through March 26

HMC is now offering a special incentive to Medisoft and Lytec customers that currently use MediNotes for their electronic health record (EHR) solution. Now through March 26, 2010, we will offer these customers free data conversion from MediNotes to Medisoft Clinical or Lytec MD, and, we will offer these customers the core EHR software for free.

Call Lindsay (410-715-0011) for the details.

Data Breach Prevention – Protect your data with a firewall & HMC’s LifeBoat

47% Growth in # of Reported Data Breaches in 2008



95% of Breaches are from People-Policies & Processes

5% of Breaches are from Malicious Attacks

Ask Lindsay to review your system and evaluate your protection. Call 410-715-0011



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*WHERE THE BUSINESS OF
MEDICINE GOES TO GET
BETTER.*