

www.hmconsult.com
410.715.0011

HHS Increases Fines for HIPAA Violations

Kathleen Sebelius, Secretary of the Department of Health and Human Services (HHS) amended the rules under HIPAA to conform to the effective statutory revisions in the Health Information Technology for Economic and Clinical Health Act (the HITECH Act), which was enacted as part of the American Recovery and Reinvestment Act of 2009 (ARRA). The new rules effect HIPAA's enforcement regulations, specifically the imposition of civil money penalties, to include the HITECH Act's categories of violations, tiered ranges of civil money penalty amounts, and revised limitations on the Secretary's authority to impose civil money penalties for established violations of HIPAA's Administration Simplification rules.

These amended rules will be rendered effective November 30, 2009. Review your records management to ensure your records are properly protected. Call 410.715.0011 with any questions.

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System Support Corner: How to Ensure a Smooth IT Relocation



When preparing for office relocation, it will pay to document your configuration, processes, passwords and vendor contacts. It is also often a good time to evaluate whether you are using your resources as efficiently as possible to meet your current needs and accommodate further growth.

HMC, a medical information technology company, has a track record of successful

IT transitions of small and medium size practices. Based on our customers' previous experiences, we have developed a checklist for smooth transitions and would be pleased to assist with your moving plans.

Call Lindsay 410-715-0011 for additional information and pricing.

HMC: Taking Care of the Business Side of Health Care

About Our Organization:

At Health Management Consultants, LLC., our goal is to maximize the efficiency of the business side of health-care. As a woman-owned, small business, we are MBE/DBE certified. We serve the entire mid-Atlantic region, at the Federal, State, and local level, catering to a variety of

needs, all of which help to improve the operations and performance of healthcare practices.

Please do not hesitate to contact us should you have any questions regarding our company and/or our services.

HMC Can Help with Financing Your New or Upgraded System

Here's How:

- **24-48 Hour Turnaround** - Varies by deal size. Banks typically take a week to decide.
- **Application only up to \$100,000** - No financials needed. Just a simple one-page application.
- **New businesses can apply for up to \$50,000** - Minimum FICO Score of 725 and related experience is all that is required.
- **Larger companies do not require personal guarantees**, just 10 years in business; 25+ employees; diverse ownership.
- **Personal guarantors of small companies have no added debt on their credit** - They will not have added debt leverage whereas they would with a loan.
- **Conserve capital and bank lines for other business uses.** Businesses need to keep cash on hand and available in this economy. A lease is for a specific capital purchase and keeps general use lines free.
- **You will receive the same tax benefits as a cash sale** but are only required to put down 1 or 2 monthly payments.
- **Will finance your total needs including installation and warranties**- Can also finance office furniture, business telecom equipment, HVAC, Computer H/W & S/W, Security Systems, and most any equipment.
- **Terms from 12-72 Months-with step payment plans** to meet any budget.
- **No blanket liens on assets**- Lien files only on the equipment financed. Never ask for a lien on receivables or the entire business whereas most banks do.



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Section 179 Continues Working for You in 2009

This year Section 179 will allow you to deduct the full purchase price of equipment purchases (up to \$250,000). It also allows for a first-year 50% bonus depreciation for any over-limit equipment.

The new, higher limits (and bonus 50% depreciation rate) that were first introduced in 2008 have been extended for 2009. This means that the limits are almost double what they were in previous years.

For more information about how Section 179 could benefit your business, please call Gwen at 410.715.0011.

*WHERE THE BUSINESS OF
MEDICINE GOES TO GET
BETTER.*